



EXECUTIVE SUMMARY OF BID EVALUATION REPORT

**Supply & Delivery of Disinfectants to NamWater for a
Period of Thirty-Six (36) Months.**

Procurement Reference No: G/ONB/NW – 005/2025

**Namibia Water Corporation Ltd.
Private Bag 13389
176 Iscor Street, Aigams Building
Windhoek**

**Email: bids@namwater.com.na
Website: www.namwater.com.na**



Executive Summary of Bid Evaluation Report

Project Title: Supply & Delivery of Disinfectants to NamWater for a Period of Thirty-Six (36) Months.

Reference number of procurement: G/ONB/NW – 005/2025

1. **Scope of Contract:** Supply & Delivery of Disinfectants to NamWater for a Period of Thirty-Six (36) Months.
2. **Procurement method used:** Open National Bidding (ONB)
3. **Date of Invitation of Bids:** 22 May 2024
4. **Closing date for submission of bids:** 09 July 2024 at 11h00
5. **Date and place of opening of bids:** 09 July 2024 at 11h05, Namibia Corporation Ltd, 176 Iscor Street, Aigams Building, Windhoek
6. **Number of bids received by closing date:** 10 bids

7. Responsiveness of bids:

Name of Bidder	Pricing at Bid Opening N\$	Responsive or not responsive (Yes/ No)	Reasons why bid is not responsive
Heat Exchange Products Pty Ltd	Lot 1: N\$ 64.98 Lot 2: N\$ 60.15 Lot 3: N\$ 169.07 Lot 4: N\$ 165.61 Lot 5: N\$ 22.71 Lot 6: N\$ 101.85 Lot 7: N\$ 31.96 Lot 8: No Offer	Yes	
Moza Investment cc	Lot 1: N\$ 95.89 Lot 2: N\$ 95.89 Lot 3: N\$ 95.89 Lot 4: N\$ 95.89 Lot 5: N\$ 9.50 Lot 6: N\$ 98.34 Lot 7: N\$ 20.00 Lot 8: N\$ 41.97	No	Bidder did not submit certificate of analysis for potassium permanganate.

Dynamic Water Solutions Pty Ltd JV Helios Management Group cc	Lot 1: N\$ 87.47 Lot 2: N\$ 87.00 Lot 3: N\$ 288.64 Lot 4: N\$ 287.28 Lot 5: N\$ 15.82 Lot 6: N\$ 139.75 Lot 7: N\$ 10.75 Lot 8: No offer	Yes	Bidder did not attached/submitted all Certificate of Analysis from Manufacturer for each Chemical Sample Item/Product supplied/listed in the bid i.e. Lot 6. The bidder did not attached/submitted all Material Safety Data Sheets (MSDS) for Lot 7
Touch Up Investment cc	Lot 1: N\$ 4300.00 Lot 2: N\$ 4300.00 Lot 3: N\$ 4300.00 Lot 4: N\$ 4300.00 Lot 5: N\$ 4300.00 Lot 6: N\$ 300.00 Lot 7: N\$ 9800.00 Lot 8: No offer	No	Bidder did not submit certificate of analysis. Duration of the contract was not stated in the reference letters.
Enersense Holding Investment JV Ariel Investment cc	Lot 1: N\$ 87.57 Lot 2: N\$ 87.00 Lot 3: N\$ 240.59 Lot 4: N\$ 239.09 Lot 5: N\$ 16.04 Lot 6: N\$ 139.64 Lot 7: No offer Lot 8: No offer	Yes	
Aligned Trading Enterprises cc	Lot 1: No offer Lot 2: No offer Lot 3: N\$ 240.39 Lot 4: N\$ 239.18 Lot 5: No offer Lot 6: N\$ 139.54 Lot 7: No offer Lot 8: No offer	Yes	
Aqua Services and Engineering Pty Ltd	Lot 1: N\$ 75.62 Lot 2: N\$ 74.73 Lot 3: N\$ 152.26 Lot 4: N\$ 151.26 Lot 5: N\$ 11.78 Lot 6: N\$ 96.66 Lot 7: N\$ 10.21 Lot 8: N\$ 12.26	Yes	Bidder did not submit certificate of analysis for lots 1-4.
KS Industries cc	Lot 1: N\$ 69.74 Lot 2: N\$ 69.88 Lot 3: N\$ 189.32	Yes	

	Lot 4: N\$ 188.03 Lot 5: No offer Lot 6: No offer Lot 7: No offer Lot 8: No offer		
Namibian Freshness Pty Ltd	Lot 1: N\$ 101.86 Lot 2: N\$ 97.43 Lot 3: N\$ 182.58 Lot 4: N\$ 174.65 Lot 5: N\$ 25.00 Lot 6: N\$ 155.81 Lot 7: N\$ 13.57 Lot 8: No offer	No	Bidder submit reference letters for the supply of pinewood and lab consumables, which is not products of a similar nature as disinfectants.
City X Investments cc	Lot 1: N\$ 77.64 Lot 2: N\$ 77.64 Lot 3: N\$ 77.64 Lot 4: N\$ 77.64 Lot 5: N\$ 5.21 Lot 6: N\$ 83.29 Lot 7: N\$ 17.83 Lot 8: N\$ 33.01	No	Bidder submitted one reference letter with no duration.

8. Price comparison for bids that are substantially responsive:

Bidder	Average Bulk Price (N\$/Kg)							
	Lot 1	Lot 2	Lot 3	Lot 4	Lot 5	Lot 6	Lot 7	Lot 8
Heat Exchange Products Pty Ltd	64,98	60,15	169,07	165,61	22,71	101,85	31,96	No Offer
Dynamic Water Solutions Pty TLtd JV Helios Management Group cc	87,47	87	288,64	287,28	15,82	139,75	10,75	No Offer
Enersense Holding Investment JV Ariel Investment cc	87,57	87	240,59	239,09	16,04	139,64	No Offer	No Offer
Aligned Trading Enterprises cc	No Offer	No Offer	240,39	239,18	No Offer	139,54	No Offer	No Offer
Aqua Services and Engineering Pty Ltd	No Certificate of analysis provided				11,78	96,66	10,21	12,26
KS Industries cc	69,74	69,88	189,32	188,03	No Offer	No Offer	No Offer	No Offer

Lots to be awarded	Name of bidder	Price at Bid opening N\$	Bid Price after Corrections	Price Adjustment	Price after Margin of preference (If applicable)	Rank
LOT 1	KS Industries cc	69.74	N/A	N/A	N/A	1
	Heat Exchange Products Pty Ltd	64.98	N/A	N/A	N/A	2
LOT 2	Heat Exchange Products Pty Ltd	60.15	N/A	N/A	N/A	1
		69.88	N/A	N/A	N/A	2
LOT 3	Heat Exchange Products Pty Ltd	169.07	N/A	N/A	N/A	1
	KS Industries cc	189.32	N/A	N/A	N/A	2
LOT 4	Heat Exchange Products Pty Ltd	165.61	N/A	N/A	N/A	1
	KS Industries cc	188.03	N/A	N/A	N/A	2

LOT 5	Aqua Services and Engineering Pty Ltd	11.58	N/A	N/A	N/A	1
	Enersense Holding Investment JV Ariel Investment cc	16.04	N/A	N/A	N/A	2
LOT 6	Heat Exchange Products Pty Ltd		N/A	N/A	N/A	1
	Aqua Services and Engineering Pty Ltd		N/A	N/A	N/A	2
LOT 7	Dynamic Water Solutions Pty Ltd JV Helios Management Group cc	10.75	N/A	N/A	N/A	1
	Aqua Services and Engineering Pty Ltd	10.21	N/A	N/A	N/A	2
LOT 8	Aqua Services and Engineering Pty Ltd	12.26	N/A	N/A	N/A	1

9. Best Evaluated Bid:

The procurement contract was awarded to the bidder that is responsive, technically compliant and ranked first under financial offers; for each lot are as follows:

Description	First Option/Primary Contract	Average Bulk Price (N\$/Kg)	Second Option/Secondary Contract	Average Bulk Price (N\$/Kg)
LOT 1: Calcium Hypochlorite (Granular) Business Unit Northeast and Northwest	KS Industries cc	69.74	Heat Exchange Products Pty Ltd	64.98
LOT 2: Calcium Hypochlorite (Granular) Business Unit Central, Coastal and South	Heat Exchange Products Pty Ltd	60.15	KS Industries cc	69.88
LOT 3: Calcium Hypochlorite (floatable chlorine dispensers and tablets, slow releasing) Business Unit Northeast and Northwest	Heat Exchange Products Pty Ltd	169.07	KS Industries cc	189.32
LOT 4: Calcium Hypochlorite (floatable chlorine dispensers and tablets, slow releasing) Business Unit Central, Coastal and South	Heat Exchange Products Pty Ltd	165.61	KS Industries cc	188.03
LOT 5: Sodium Hypochlorite (Liquid Solution)	Aqua Services and Engineering Pty Ltd	11.58	Enersense Holding Investment JV Ariel Investment cc	16.04
LOT 6: Potassium Permanganate (Solid - Crystal)	Aqua Services and Engineering Pty Ltd	96.66	Heat Exchange Products Pty Ltd	101.85
LOT 7: Chlorine Dioxide (Onsite Blending)	Dynamic Water Solutions Pty Ltd JV Helios Management Group cc	10.75	Aqua Services and Engineering Pty Ltd	10.21
LOT 8: Ammonium Sulphate- To be used in conjunction with the existing chlorine gas to generate chloramine	Aqua Services and Engineering Pty Ltd	12.26		